

5957 Ríviera Lane New Port Richey, FL 34655 Foster@scgroup.us (727) 808-4131

December 13, 2018

Laura Byrd, Ed.D Lake-Sumter State College Foundation, Inc 9501 US-441 Leesburg, FL 34788

Re: Retainer Agreement with Sunrise Consulting Group

Dear Mrs. Byrd:

Thank you very much for your interest in the Sunrise Consulting Group. We appreciate the opportunity to provide governmental consulting and lobbying services to **Lake-Sumter State College Foundation**, **Inc.** Sunrise Consulting Group is committed to providing the highest level of service in furtherance of your goals. This agreement will describe the terms under which that representation will occur.

You have asked that we assist the **Lake-Sumter State College Foundation, Inc.** before the legislative and executive branches of government. The attachment will describe in detail our services and performance criteria.

In exchange for these services, Lake-Sumter State College Foundation, Inc has agreed to pay the Sunrise Consulting Group \$24,000 per the 6th Month term of this contract. Payments shall be made accordingly: \$4,000.00 per month January 18, 2019 – July 18, 2019.

August 18

Sunrise Consulting Group will send an invoice on the first of each month and payment is due by the end of each month. All payments should be remitted to 5957 Riviera Lane, New Port Richey, FL 34655. Costs directly attributable to the



performance of this work will be billed in addition to the monthly retainer, and these costs may include travel, lobbyist registration fees, and other expenses incurred on the behalf of **Lake-Sumter State College Foundation**, **Inc**. No monthly costs that in aggregate exceed \$300 will be incurred without your prior approval.

Also, by signing below, you agree that you will complete any forms necessary to comply with the lobbyist registration requirements under Florida law that may arise as a result of our representation of **Lake-Sumter State College Foundation**, **Inc.** during the term of this contract or after its termination should reporting periods overlap. Sunrise Consulting Group agrees to provide any forms necessary to comply with the lobbyist registration requirements under Florida law and provide consultation instruction in a timely manner.

It should also be noted that the Sunrise Consulting Group has a policy of declining representation of clients when that representation would immediately create a direct conflict with other clients in the state in which the representation occurs. You have retained the Sunrise Consulting Group for representation, and we know of no conflicts with our current clients in Florida. In order to ensure the candor and trust in our relationship that forms the basis of effective representation, it is the policy of the Sunrise Consulting Group to keep confidential all information about your business interests and strategies.

I believe the above reflects our understanding. If it does, please sign and return this agreement. I appreciate your attention to this matter and truly look forward to working with you.

Sincerely,

Shawn Foster

Sunrise Consulting Group

President/Owner

Lake-Sumter State College Foundation, Inc

Executive Director

Lake-Sumter State College Foundation, Inc

President